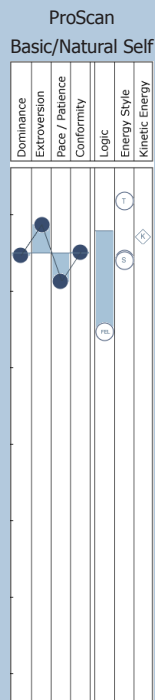


Personality

A Licensed PDP Representative of Global Behavior, Don Crosby has been with PDP since 1993.

Global Behavior is a licensing, consulting and training company offering the finest behavioral assessment tools in the world—utilizing the PDPWorks online integrated management system.



Construction Company Adds PDP® to its Toolbox

Mike Megan, Penhall Corporation: “I became familiar with PDP through my recruiting functions with Penhall Company. Having actively used it for almost three years, I have many stories in which I was able to use PDP to help hiring managers avoid a possible bad hire. By the same token, I have also seen instances in which ProScan® results were ignored, only to end up in an early separation of that employee from our company. I believe ProScan points out in practical terms how all our employees are unique and require personal attention at every possible opportunity.

“ProScan has helped me both professionally and personally. Working with my spouse obviously creates uniquely delicate challenges. Knowing her ProScan has helped me—when necessary—to more effectively treat her as a valued employee instead of as a spouse. The same is true of her side as well.

“Using ProScan for hiring is the first and most obvious use. We’ve evolved from using PDP in a “new-hire only” situation and into a company in which our managers look deeper at their teams and what potential they may have. I prefer ProScan and JobScan® for my recruiting and HR needs, while I see the advantage of TeamScan® for my managers.”

Penhall Corporation
Industry: Construction
Location: North America
Penhall has dedicated the last 50 years to honing their specialized concrete cutting, breaking, excavation and grinding services.

